# Coastal GasLink Pipeline Project

# **Local Contracting Opportunities**



TransCanada's proposed Coastal GasLink Pipeline Project is expected to generate more than \$4.8 billion in construction investment. More than 30 per cent of this amount is forecast to be spent in British Columbia.

TransCanada is North America's leading pipeline company, and sets industry standards for design and construction quality, safety, and customer satisfaction. From now through the end of the decade, Coastal GasLink and its prime contractors will seek highly qualified suppliers and service providers who can work with us to achieve continuous improvement.

In many cases it will make business sense to engage local vendors and gain advantages such as flexibility, short travel times and local knowledge.

### **About Coastal GasLink**

The Coastal GasLink Pipeline Project is proposed to transport natural gas from Groundbirch, west of Dawson Creek, to the port of Kitimat. In Kitimat the natural gas is to be liquefied at the proposed LNG Canada facility, and then shipped to international markets.

Coastal GasLink was launched in mid-2012. We have identified a proposed pipeline route, done extensive field studies, and secured an Environmental Assessment Certificate from the BC Environmental Assessment Office. The BC Oil and Gas Commission issued our necessary permits, eight of which are related to pipeline construction. The other two permits are for a natural gas compressor station and meter station in Groundbirch, and a meter station in Kitimat.

We now have all of the major provincial regulatory approvals required for the construction and operation of the proposed pipeline and related facilities.

We are evaluating potential prime contractors, who will be large firms with international experience in large-diameter pipeline construction in mountainous terrain. We expect to put two or three primes to work on this project, organized geographically. In addition, we expect to engage one or two facility primes to build the compressor and meter stations.

Our construction is dependent on a Final Investment Decision by joint venture partners of LNGC (our customer). In July, LNG Canada announced that due to the challenges of the current global energy market, their joint venture participants have determined they need more time prior to taking a final investment decision (FID). LNG Canada has assured Coastal GasLink that the project is not being cancelled, but the FID decision planned for the end of 2016 is going to be delayed. At this time, LNG Canada cannot confirm when this decision will be made.

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# **Local and Aboriginal Participation Plans**

Most business opportunities on the Coastal GasLink project will be provided through prime contractors or their sub-contractors.

To ensure meaningful opportunities for B.C. communities, TransCanada will require that each prime develop a local and Aboriginal participation plan. These plans will describe how contractors will identify and make use of local business capacity.

After prime contractors are selected, we plan to work with them to network with businesses in northern B.C.

## **Designated Aboriginal Opportunities**

Certain construction-related services on the Coastal GasLink project have been designated as Aboriginal opportunities. These services are: right-of-way clearing, camp management, security and medical.

In these cases, preference will be given to business entities that are majority owned by Aboriginal people. We expect that in many cases, the Aboriginal vendor will partner with other vendors that have long experience in these services.

This is a legacy program that will build the business capacity of First Nations and Aboriginal groups in northern B.C. It will provide valuable experience in business management and operation, and it will boost spending power and economic activity across the project area.

### **Vendor Qualification**

The proposed Coastal GasLink pipeline is designed to operate safely and reliably for many decades. To ensure this outcome, Coastal GasLink and its contractors will engage only highly qualified, experienced, reliable vendors.

In particular, prospective vendors must demonstrate financial and technical competence and a commitment to safety and quality in the workplace.

#### **Financial**

- Proof of Worksafe BC coverage
- Insurance against commercial general liability, vehicle-related liability and employer's liability

#### **Technical**

- Evidence of ability to competently perform the scope of work
- Evidence of competent personnel to perform work
- Contractors will be required to provide detailed information for their own company and any prospective subcontractors, including references and resumes, summarizing successful and unsuccessful contracting experience for the previous five years.

#### Safety

Minimum safety requirements include:

- Documentation related to a quality safety program and procedures
- Potential for ISNetworld registration
- Worksafe BC Certificate of Recognition
- A written alcohol and drug policy

All contractors, regardless of the service they offer, will be required to provide a statement on how they intend to set up and maintain a safe work environment.

## Quality

- Evidence of a comprehensive, documented Quality Management System
- Written Quality Management Policy

Vendors must provide documented procedures and processes to show a commitment to quality in all areas of the business including document control, training, non-conformances and change management.



# **What Types of Services are Required?**

The following are examples of services that are typically required for pipeline construction.

<ul> <li>Access road and bridge construction</li> <li>Support for pre-construction crews</li> <li>Pipe and vehicle hauling</li> <li>Mechanic</li> <li>Equipment operator</li> <li>General or specialized labourer</li> <li>Access road construction and maintenance</li> <li>Survey</li> <li>Gravel supply</li> <li>Fuel supply</li> <li>Right-of-way clearing*</li> <li>Facility and storage area clearing*</li> <li>Medical services*</li> <li>Construction camp management*</li> <li>Vehicle and equipment supply and maintenance</li> <li>Pipe and vehicle hauling</li> <li>Mechanic</li> <li>Equipment operator</li> <li>General or specialized labourer</li> <li>Pipe gang helper</li> <li>Truck driver</li> <li>Bus driver</li> <li>Office worker</li> <li>Flag person</li> <li>Surveyors</li> <li>Administrative and clerical</li> <li>Right-of-way reclamation</li> <li>Medical services*</li> <li>Medical services*</li> <li>Medical services*</li> <li>Construction camp management*</li> <li>Medical services*</li> <li>Construction camp support*</li> </ul>	Pre-Construction Business Opportunities	Construction Phase Business Opportunities (to completion)	Key Work Force Requirements
Construction camp set-up*     Security*     Construction camp management*	<ul> <li>Support for pre-construction crews</li> <li>Transportation</li> <li>Vehicle and equipment supply and maintenance</li> <li>Survey</li> <li>Gravel supply</li> <li>Fuel supply</li> <li>Right-of-way clearing*</li> <li>Facility and storage area clearing*</li> <li>Medical services*</li> <li>Security*</li> </ul>	<ul> <li>Pipe and vehicle hauling</li> <li>Trucking</li> <li>Just-in-time delivery, crew transportation</li> <li>Access road construction and maintenance</li> <li>Gravel supply, fuel supply</li> <li>Concrete, rebar, fencing, hardware, lumber</li> <li>Hydrovac (locate cables, pipelines)</li> <li>Fire protection</li> <li>Environmental monitoring</li> <li>Administrative and clerical</li> <li>Right-of-way reclamation</li> <li>Medical services*</li> <li>Security*</li> </ul>	<ul> <li>Mechanic</li> <li>Equipment operator</li> <li>General or specialized labourer</li> <li>Pipe gang helper</li> <li>Truck driver</li> <li>Bus driver</li> <li>Office worker</li> <li>Flag person</li> <li>Surveyors</li> <li>Medical services*</li> <li>Security*</li> </ul>

# **Pre-Registration**

Coastal GasLink's prime contractors will be expected to advertise bidding opportunities in industry and community media. However, qualified vendor companies may wish to submit their names and company information to Coastal GasLink in advance of construction. Coastal GasLink will share this information with our contractors.

To see the registration form, visit the project website at www.coastalgaslink.com and look for the "Vendor Registration" page under the "Benefits" tab.

For privacy reasons, we are unable to accept and share individual resumes.

#### **Contact Us**

Coastal GasLink Pipeline Ltd. is a B.C.registered, wholly-owned subsidiary of TransCanada PipeLines Limited. We invite you to submit your questions or comments to the Coastal GasLink project team.

Phone: 1.855.633.2011 (Toll-free)

Email: coastalgaslink@transcanada.com

Website: www.coastalgaslink.com

### **Office Locations**

#630, 609 Granville Street Vancouver, BC V7Y 1G5

760 Kinsmen Place Prince George, BC V2M 0A8

3842 – 3<sup>rd</sup> Avenue Smithers, BC VOJ 2NO

Suite 1300, 10504 – 100 Ave Fort St. John, BC V1J 1Z2

Suite 102, 135 – 10 Ave S Cranbrook, BC V1C 2N1

450 – 1 Street SW Calgary, AB T2P 5H1

